

Amazon FBA Fees

IMPORTANT FACTS THAT YOU SHOULD KNOW



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FBA FEES LIST

1. Fulfillment Fees

Entire pick-through-shipment fee that includes:

- Order picking and packing
- Shipping cost (from Amazon Fulfillment center to your customer)
- Packing boxes
- Inner packaging
- Returns processing (except in categories with free returns)

2. Amazon Referral Fees

Product listing fee that ranges from 6-20%. Most sellers pay 15%.

3. Monthly Storage Fees

Charged for all units stored in an Amazon fulfillment center based on calendar month and your daily average volume.

PRODUCT SIZE CATEGORIES

1. Standard Size Products

Weight: Less than 20 lbs.

Dimensions: Less than 18"x14"x8

- Small Standard Size - 1lb. or less
- Large Standard Size - 1lb. or less
- Large Standard Size - 1lb. to 2 lbs.
- Large Standard Size - over 2 lbs.

2. Oversized Products

Weight: Over 20 lbs.

Dimensions: Larger than 18"x14"x8

- Small Over Size - 70 lbs. or less
- Medium Standard Size - 150 lbs. or less
- Large Standard Size - 150 lbs. or less
- Large Standard Size - over 150 lbs.

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FULFILLMENT FEES BY UNIT

Note: Add \$0.40 per unit for clothing items

Standard Size

Small = \$2.41

- 12 oz. or less
- Longest side 15" or less, its shortest side 0.75" or less, and its median side 12" or less.

Large = \$3.19

- 20 lbs. or less
- Longest side 18" or less, its shortest side 8" or less, and its median side 14" or less.

Large = \$4.71

- 20 lbs. or less
- Longest side 18" or less, its shortest side 8" or less, and its median side 14" or less.

Large = \$4.71 + \$0.38 for every lb. after the first 2 lbs.

- 20 lbs. or less
- Longest side 18" or less, its shortest side 8" or less, and its median side 14" or less.

Over Size

Small Oversize = \$8.13 + \$0.38 for every lb after first 2 lbs.

- 70 lbs. or less
- Longest side 60" or less, its median side 30" or less, and its longest side plus girth 130 inches or less.

Medium Oversize = \$9.44 + \$0.38 for every lb after first 2 lbs.

- 150 lbs. or less
- Longest side 108" or less, and its longest side plus girth 130" or less.

Large Oversize = \$73.18 + \$0.79 for every lb after first 90 lbs.

- 150 lbs. or less
- Longest side 108" or less, and its longest side plus girth 165" or less.

Special Oversize = \$137.32 + \$0.91 for every lb after first 90 lbs.

- Over 150 lbs.
- Over 108" on its longest side, or over 165" when the longest side is added to girth
- Products that require special handling and delivery

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MONTHLY INVENTORY STORAGE FEES

Standard Size

January to September = \$0.69 per cubic foot

October to December = \$2.40 per cubic foot

Over Size

January to September = \$0.48 per cubic foot

October to December = \$1.20 per cubic foot

AMAZON FBA FEE AND REVENUE CALCULATORS

US https://sellercentral.amazon.com/hz/fba/profitabilitycalculator/index?lang=en_US

UK <https://sellercentral.amazon.co.uk/gp/fbacalc/fba-calculator.html>

FR <https://sellercentral.amazon.fr/gp/fbacalc/fba-calculator.html>

DE <https://sellercentral.amazon.de/gp/fbacalc/fba-calculator.html>

IT <https://sellercentral.amazon.it/gp/fbacalc/fba-calculator.html>

ES https://sellercentral.amazon.co.uk/fba/profitabilitycalculator/index?lang=es_ES

MX https://sellercentral.amazon.com/fba/profitabilitycalculator/index?lang=es_MX

CA https://sellercentral.amazon.com/fba/profitabilitycalculator/index?lang=en_CA

CA https://sellercentral.amazon.in/fba/profitabilitycalculator/index?lang=en_IN&ref=FBAPricingServicesPage&ld=NSGoogle

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TIPS ON MANAGING FBA FEES TO MAXIMIZE PROFITS

1. Beware of long-term storage fees.

- Charged against products or inventories stored in Amazon's warehouse/s for more than 6 months.
- Issued on August 15th and February 15 each year.
- \$11.25 per cubic foot
- Becomes \$22.50 per cubic foot after a year if product is still inside Amazon's warehouse/s

2. Heavier and bulkier items are charged with higher fees so ensure your margins are enough to cover expensive fulfillment fees.

3. Constantly monitor stock levels to avoid running out of stock.

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